

REAL ESTATE, CERTIFICATE OF ACHIEVEMENT

The Real Estate program offers courses that are designed to meet qualification requirements for California State Real Estate License Examinations.

Learning Outcomes

Upon successful completion of the program, students will be able to:

- Explain and apply to a specific factual situation the Realtor Code of Ethics and the Regulations of the Department of Real Estate.
- Describe the different methods for holding and conveying interests in real property.
- Explain how a real estate office is established and operated.
- Explain the fiduciary responsibility owed by a real estate agent to her/his principal.

Certificate of Achievement Requirements

Code	Title	Units
Required Core		
REAL 50	Principles of Real Estate	3
REAL 51	Real Estate Practice	3
Select one course from the following:		3-4
BUSI 1A	Financial Accounting	
or BUSI 1B	Managerial Accounting	
or BUSI 120A	Basic Accounting	
BUSI 18	Business Law	
REAL 52	Legal Aspects of Real Estate	
REAL 53	Real Estate Finance	
REAL 54	Real Estate Economics	
REAL 56	Real Estate Property Management	
REAL 57A	Real Estate Appraisal I	
Total Units		9-10

Please refer to the graduation requirements section of the Catalog for information about degree and certificate requirements including Reading and Writing, Mathematics, Information Competency, and General Education requirements.