

REAL ESTATE, CERTIFICATE OF ACHIEVEMENT

The Real Estate program offers courses that are designed to meet qualification requirements for California State Real Estate License Examinations.

Learning Outcomes

Upon successful completion of the program, students will be able to:

- Explain and apply to a specific factual situation the Realtor Code of Ethics and the Regulations of the Department of Real Estate.
- Describe the different methods for holding and conveying interests in real property.
- Explain how a real estate office is established and operated.
- Explain the fiduciary responsibility owed by a real estate agent to her/his principal.

Certificate of Achievement Requirements

Code	Title	Units
Required Core		
REAL 50	Principles of Real Estate	3
REAL 51	Real Estate Practice	3
Select one course from the following:		3-4
BUSI 1A	Financial Accounting	
	or BUSI 1B Managerial Accounting	
	or BUSI 120A Basic Accounting	
BUSI 18	Business Law	
REAL 52	Legal Aspects of Real Estate	
REAL 53	Real Estate Finance	
REAL 54	Real Estate Economics	
REAL 56	Real Estate Property Management	
REAL 57A	Real Estate Appraisal I	
Total Units		9-10

Please refer to the graduation requirements section of the Catalog for information about degree and certificate requirements including Reading and Writing, Mathematics, Information Competency, and General Education requirements.

The model sequence of coursework below is one pathway for students to complete the program. The information below is not an official educational plan. An MPC Counselor can assist you with creating a personalized education plan based on your academic, career, and personal goals. Visit MPC's Counseling website for more information about Counseling and up-to-date program requirements.

Suggested Course Sequence

Year 1

Fall		Units
REAL 50	Principles of Real Estate	3
REAL 51	Real Estate Practice	3
REAL 54	Real Estate Economics	3

REAL 57A	Real Estate Appraisal I ¹	3
Units		12
Spring		
REAL 52	Legal Aspects of Real Estate ¹	3
REAL 53	Real Estate Finance ¹	3
Units		6
Summer		
REAL 56	Real Estate Property Management (Summer only course) ¹	3
BUSI 18	Business Law ¹	3
Units		6
Total Units		24

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Additional courses recommended for students who plan to apply for real estate broker license examination.

MPC "Ready to Work" Career Education programs offer students the opportunity to gain knowledge and skills needed for employment and job advancement.

All students should consult with a Counselor to discuss career pathways, for support with career exploration and planning, and to create a personalized education plan to help them meet their academic, career, and personal goals. Visit MPC's Counseling website for more information about Counseling services provided by MPC and to connect with a Counselor.

Additional resources are available through MPC's Career & Transfer Resource Center (CTRC). The CTRC offers career resources, workshops, guidance and referrals. Visit the CTRC for support finding online career information and other resources to explore majors, occupations, and employment information.