

REAL ESTATE, ASSOCIATE IN SCIENCE

The Real Estate program offers courses that are designed to meet qualification requirements for California State Real Estate License Examinations as well as a range of additional courses leading to an Associate in Science degree in Real Estate.

Learning Outcomes

Upon successful completion of the program, students will be able to:

- Explain and apply to a specific factual situation the Realtor Code of Ethics and the Regulations of the Department of Real Estate.
- Describe the different methods for holding and conveying interests in real property.
- Explain how a real estate office is established and operated.
- Explain the fiduciary responsibility owed by a real estate agent to her/his principal.

Associate in Science Degree Major Requirements

Code	Title	Units
Required Core		
REAL 50	Principles of Real Estate	3
REAL 51	Real Estate Practice	3
REAL 52	Legal Aspects of Real Estate	3
REAL 53	Real Estate Finance	3
REAL 54	Real Estate Economics	3
REAL 56	Real Estate Property Management	3
REAL 57A	Real Estate Appraisal I	3
Additional Requirements		
BUSI 18	Business Law	3
BUSI 20	Introduction to Business	3
BUSI 42	Human Resources Management	3
BUSI 70	Business Communication	3
TOTAL MAJOR UNITS		33
Additional Requirements		27
Complete Competency Requirements, general education pattern (MPC General Education, CSU General Education, or IGETC), and electives, if needed, for a total of 60 degree-applicable units.		
Total Units		60

Please refer to the graduation requirements section of the Catalog for information about degree and certificate requirements including Reading and Writing, Mathematics, Information Competency, and General Education requirements.

The model sequence of coursework below is one pathway for students to complete the program. The information below is not an official educational plan. An MPC Counselor can assist you with creating a personalized education plan based on your academic, career, and personal goals. Visit MPC's Counseling website for more information about Counseling and up-to-date program requirements.

Suggested 2-Year Course Sequence

Year 1		Units
Fall		
ENGL 1A	College Composition	3
REAL 50	Principles of Real Estate	3
REAL 51	Real Estate Practice	3
REAL 54	Real Estate Economics	3
REAL 57A	Real Estate Appraisal I	3
Units		15
Spring		
LIBR 50	Introduction to Library and Research Skills	1
REAL 52	Legal Aspects of Real Estate	3
REAL 53	Real Estate Finance	3
MPC GE Area A2 (MATH 16 Recommended)		4
MPC GE Area D (ECON 2 or ECON 4 Recommended)		3
Units		14
Summer		
REAL 56	Real Estate Property Management (Summer Only Course)	3
Units		3
Year 2		
Fall		
BUSI 18	Business Law	3
BUSI 20	Introduction to Business	3
BUSI 70	Business Communication	3
MPC GE Area C		3
Electives (ENGL 2 Recommended)		3
Units		15
Spring		
BUSI 42	Human Resources Management	3
MPC GE Area B & Lab		4
MPC GE Area F		3
Electives (SPCH 1, SPCH 2, SPCH 3 Recommended)		3
Units		13
Total Units		60

MPC "Ready to Work" Career Education programs offer students the opportunity to gain knowledge and skills needed for employment and job advancement.

All students should consult with a Counselor to discuss career pathways, for support with career exploration and planning, and to create a personalized education plan to help them meet their academic, career, and personal goals. Visit MPC's Counseling website for more information about Counseling services provided by MPC and to connect with a Counselor.

Additional resources are available through MPC's Career & Transfer Resource Center (CTRC). The CTRC offers career resources, workshops, guidance and referrals. Visit the CTRC for support finding online career information and other resources to explore majors, occupations, and employment information.